PRO Certification

"Learn. Everything you can, anytime you can, from anyone you can, there will always come a time when you will be grateful you did."

-Sarah Caldwell

YOUR PRESENTERS

Victoria Horn
TSheets Technical Lead

Kelly Bistriceanu
TSheets Accountant Program Director

THINGS TO KNOW AHEAD OF TIME

1. **Your TSheets PRO URL**
   Don't have one? Sign up at **tsheets.com/pros**
2. **TSheets login and password**
   Can't remember your password? Do a password reset

ABOUT TSHEETS

TSheets is a web-based employee time tracking & attendance software that employees **LOVE** ♥

TSHEETS STORY

Founded in 2006 • Thousands of companies • 40 countries

100% year-over-year growth

Technology built around customer feedback

Matt Rissell
CEO

SO WHY ARE YOU HERE?

To get certified.

To figure out how TSheets can simplify your life.

To find out what pain points TSheets can solve for your clients.

THE BENEFITS OF BEING A TSHEETS CERTIFIED PRO

FREE TSheets account (for life)

Designated affiliate tracking URL

20% commission

10% discount

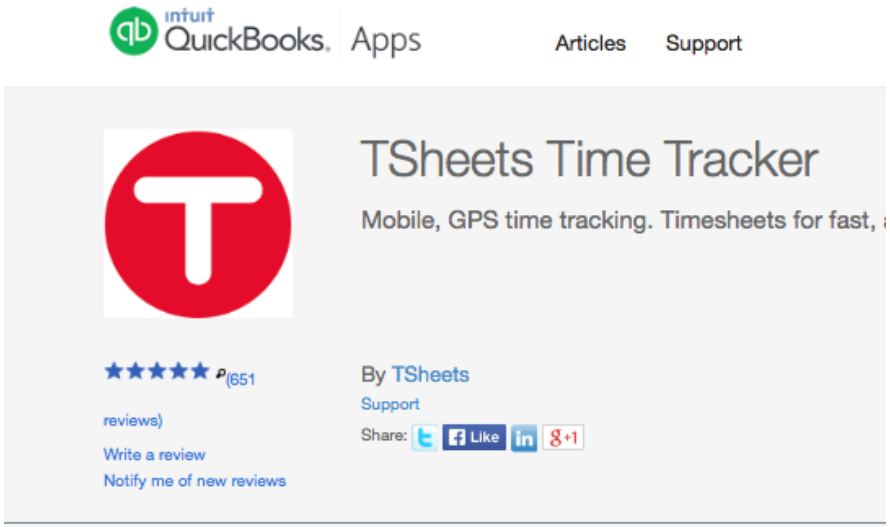
Escalated support

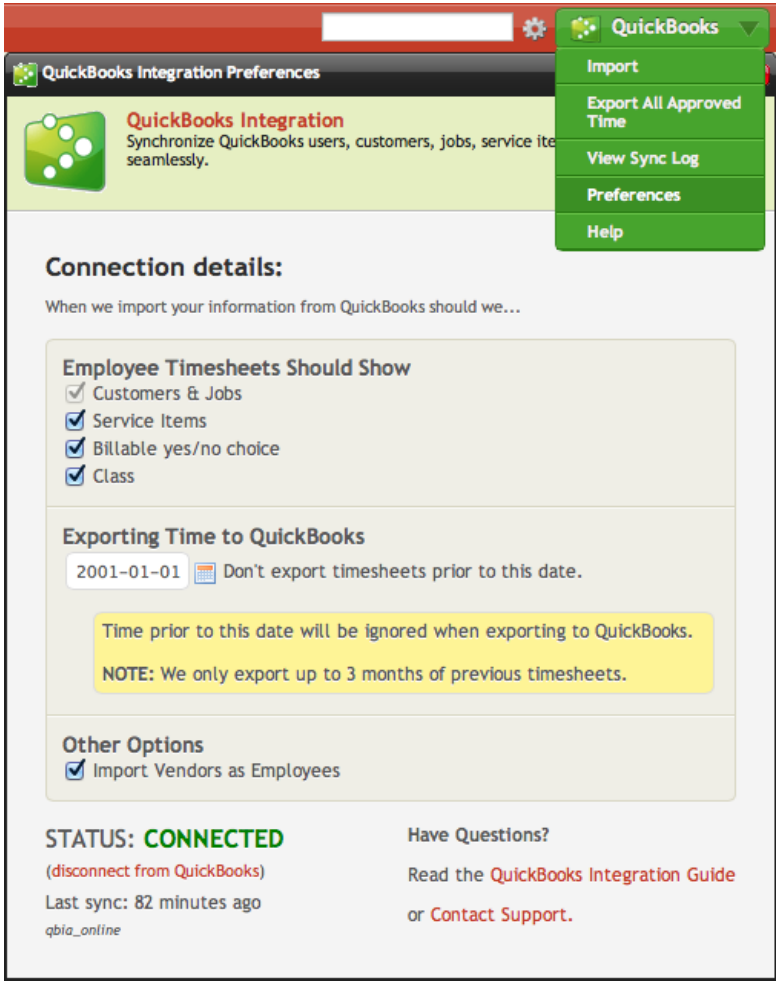
Business support

Marketing collateral

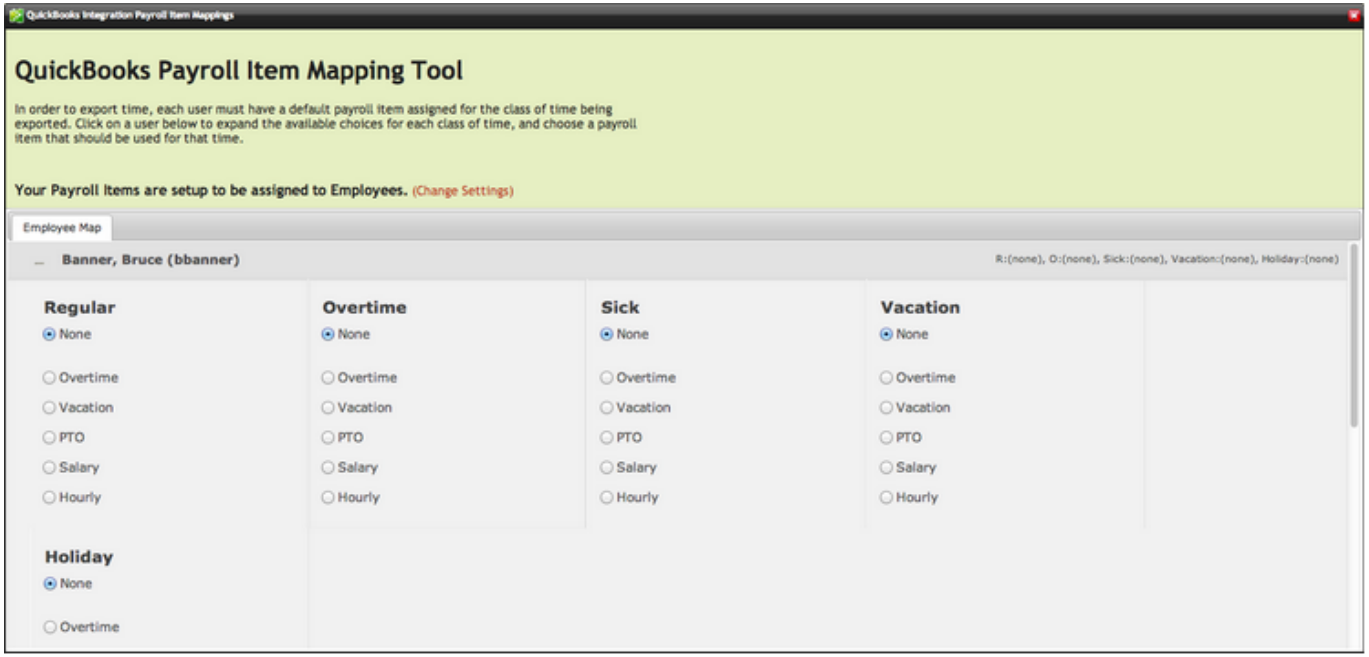
Fancy badges

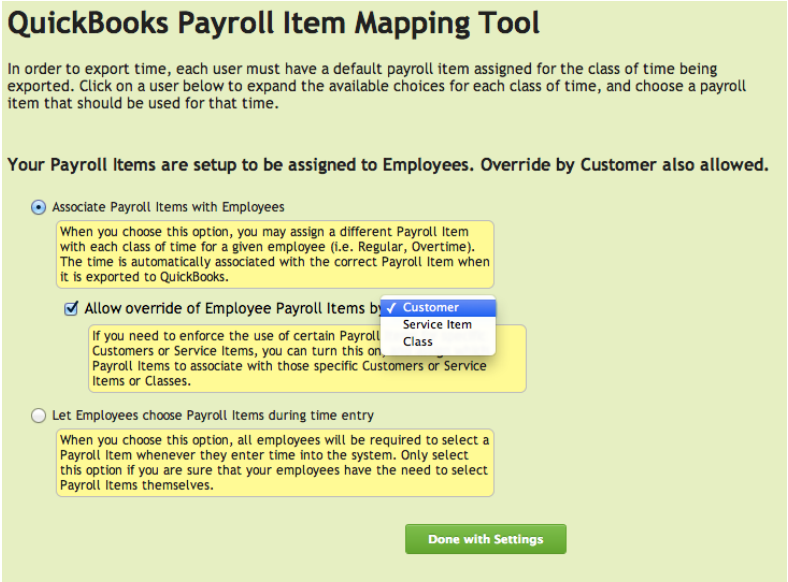
QUICK RECAP OF TSHEETS



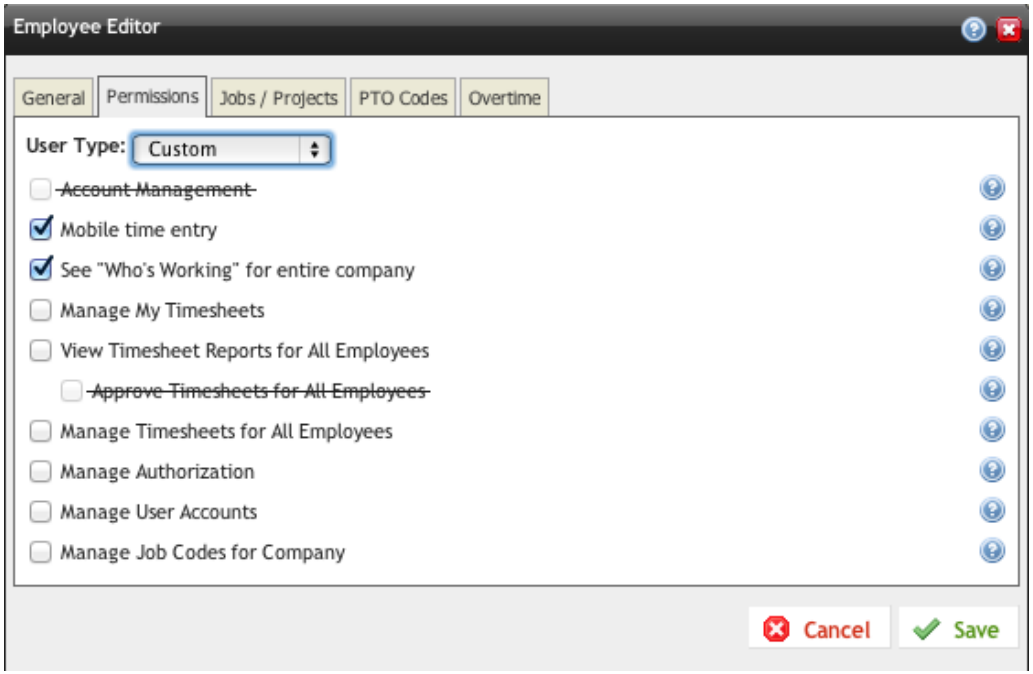


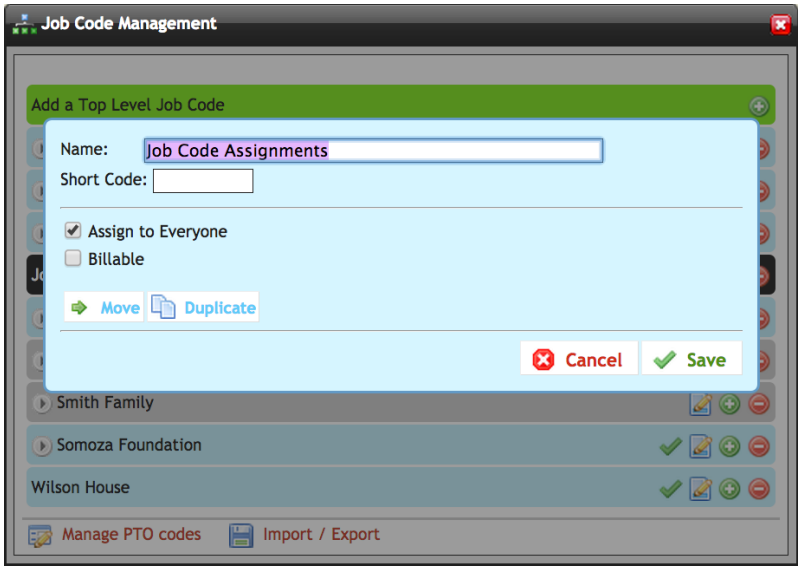
LINKING TSHEETS WITH QBO



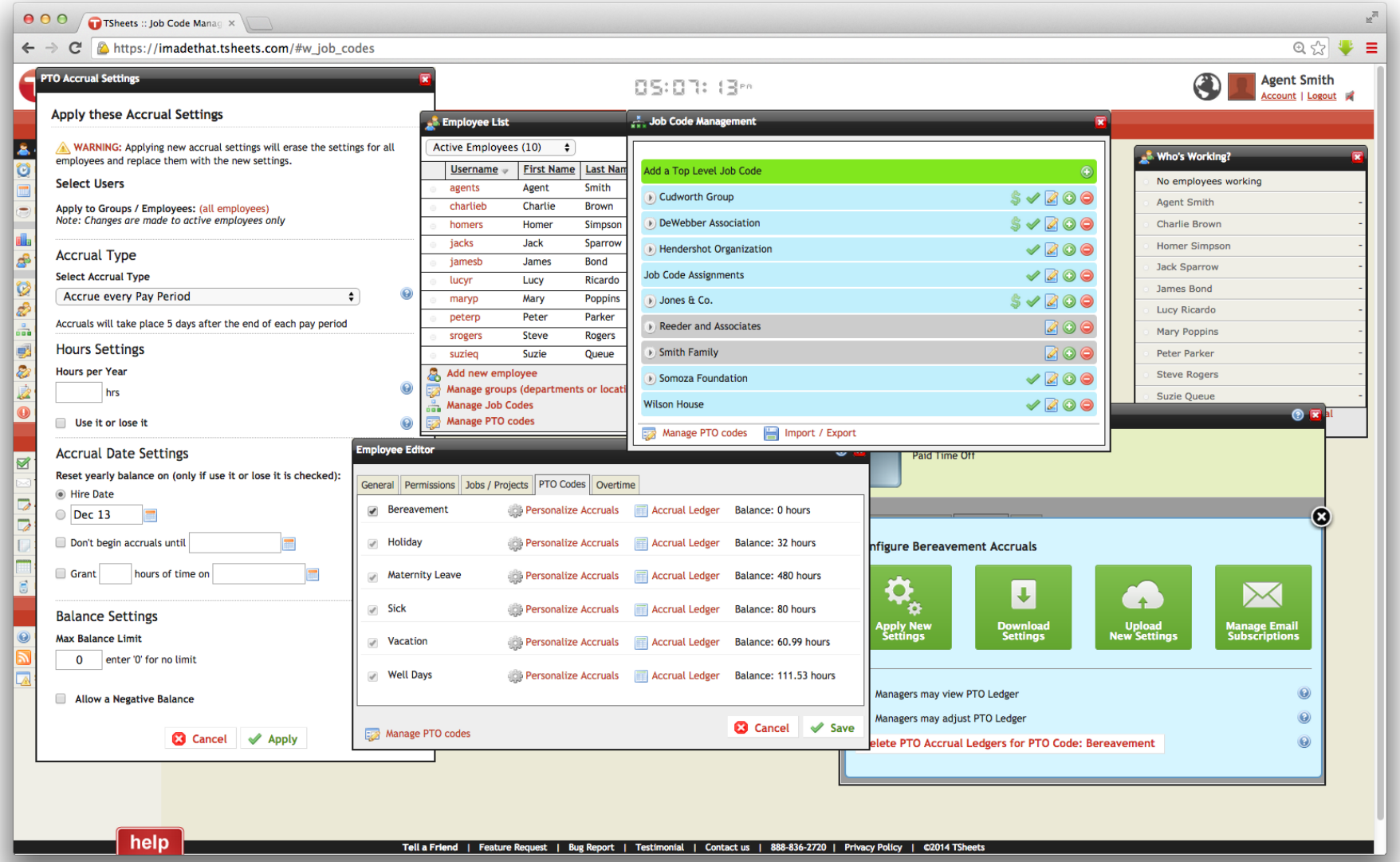


PREFERENCES AND DIFFERENCES BETWEEN QBO & QBD

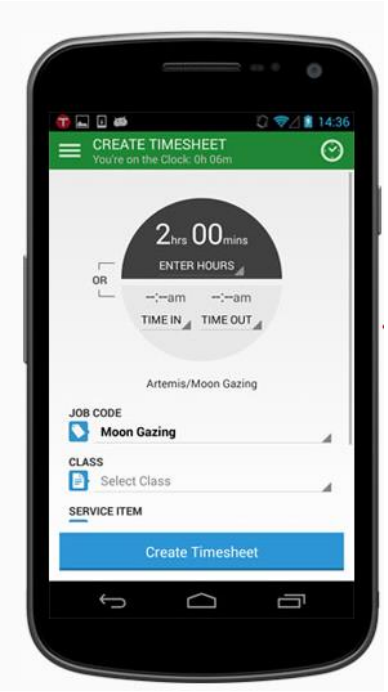


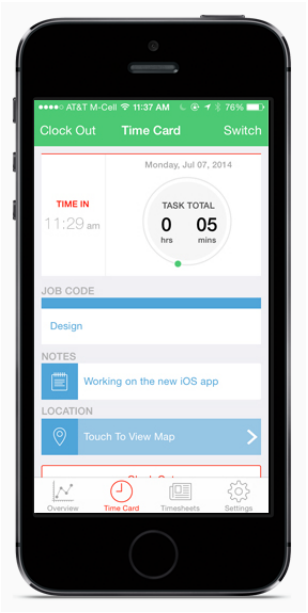


EMPLOYEE MANAGEMENT DETAILS



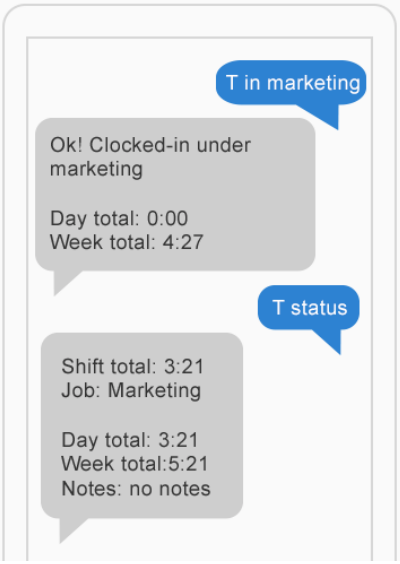
EXPANDED WAYS OF TRACKING TIME





Works on Any Device

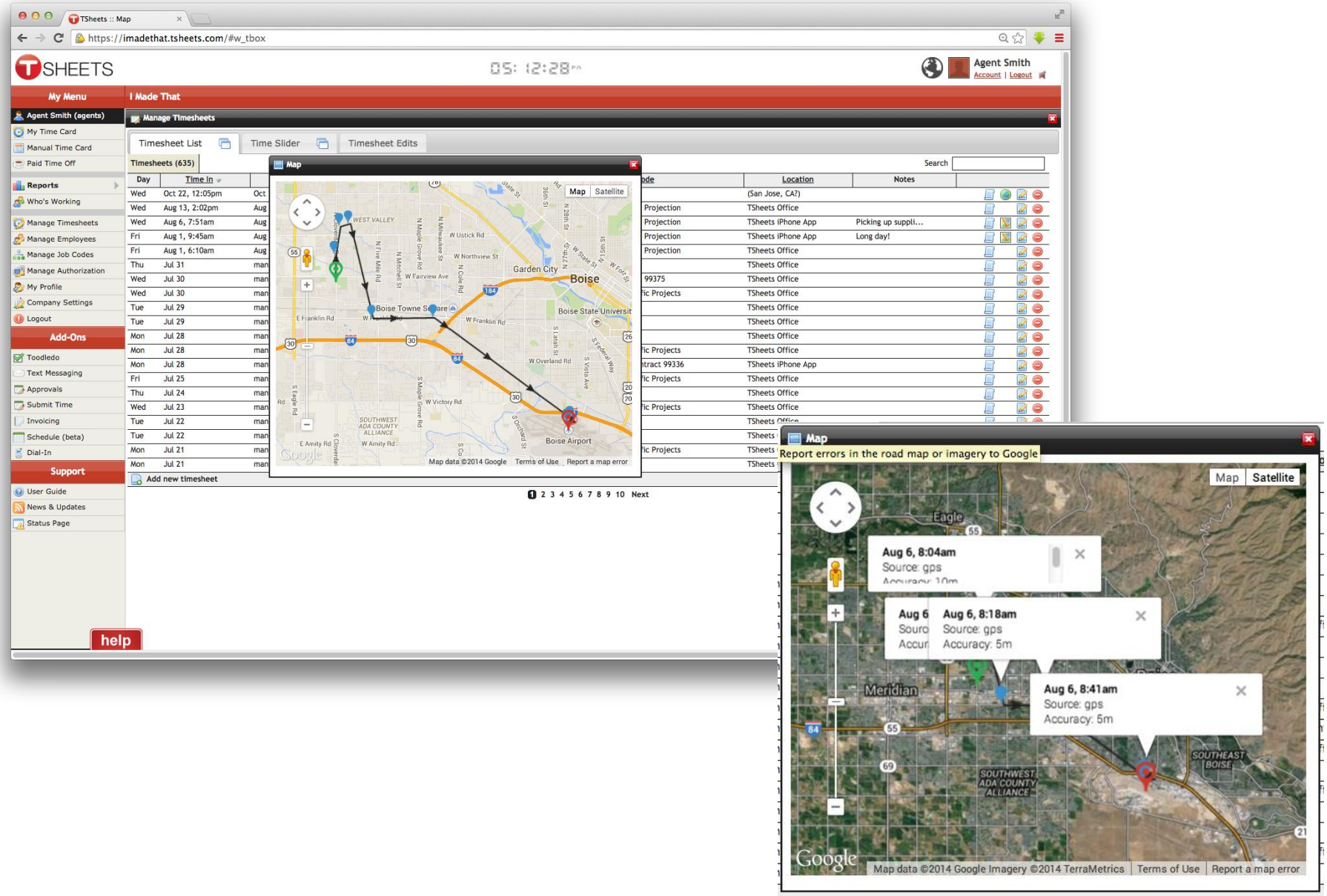
Edit Time



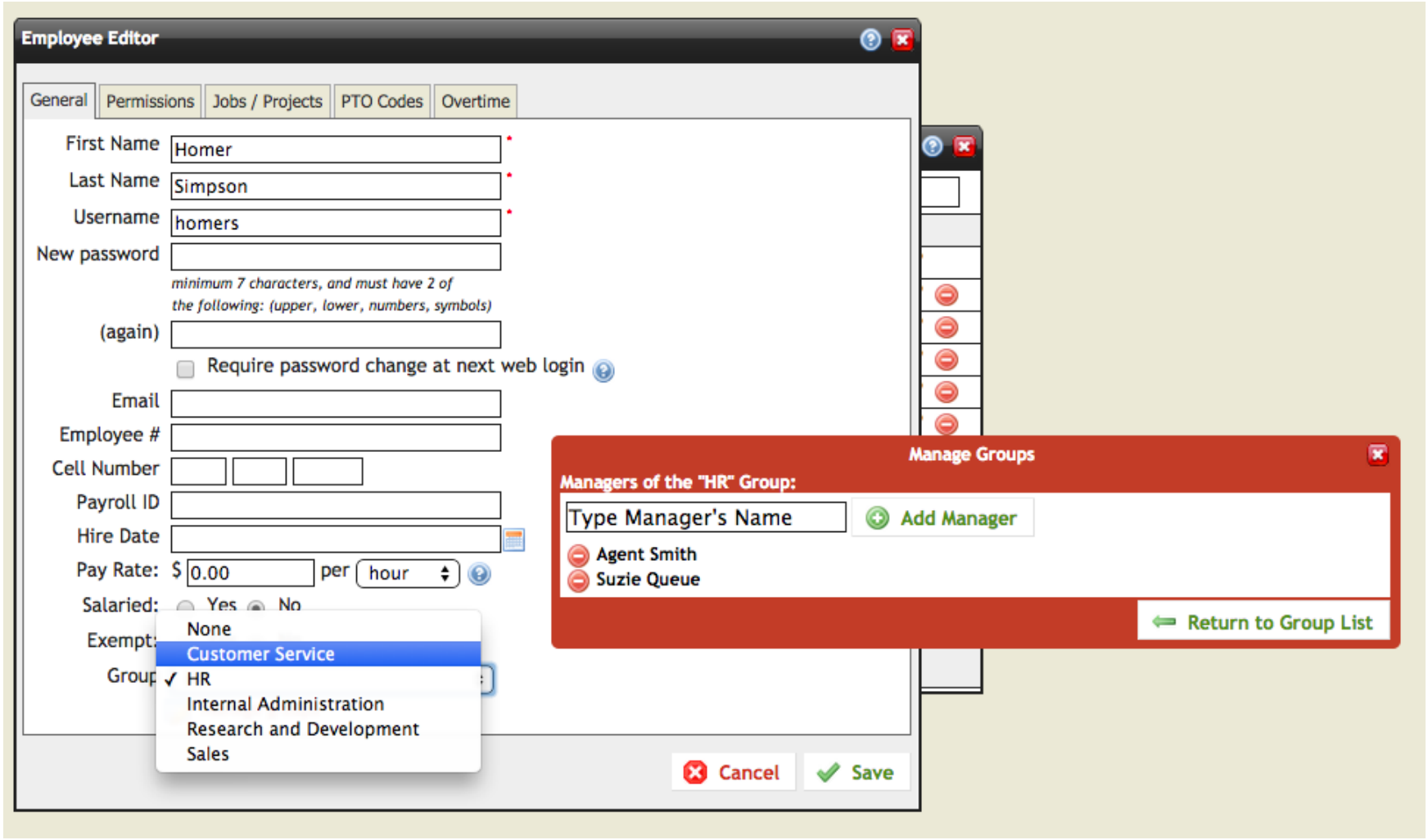
You Pick Your "Text-To" Phone Number

Clock In a Crew

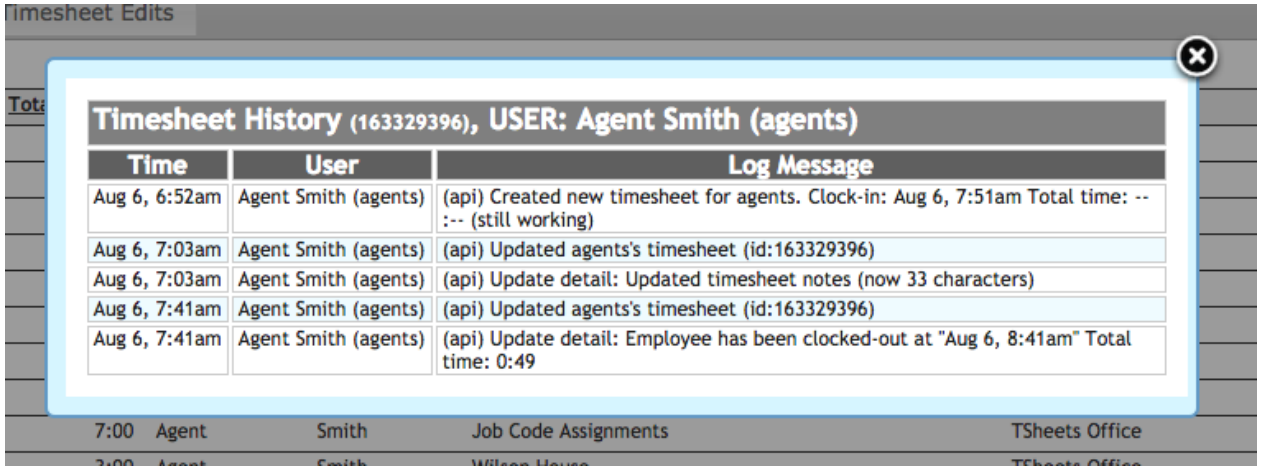
GPS LOCATIONS

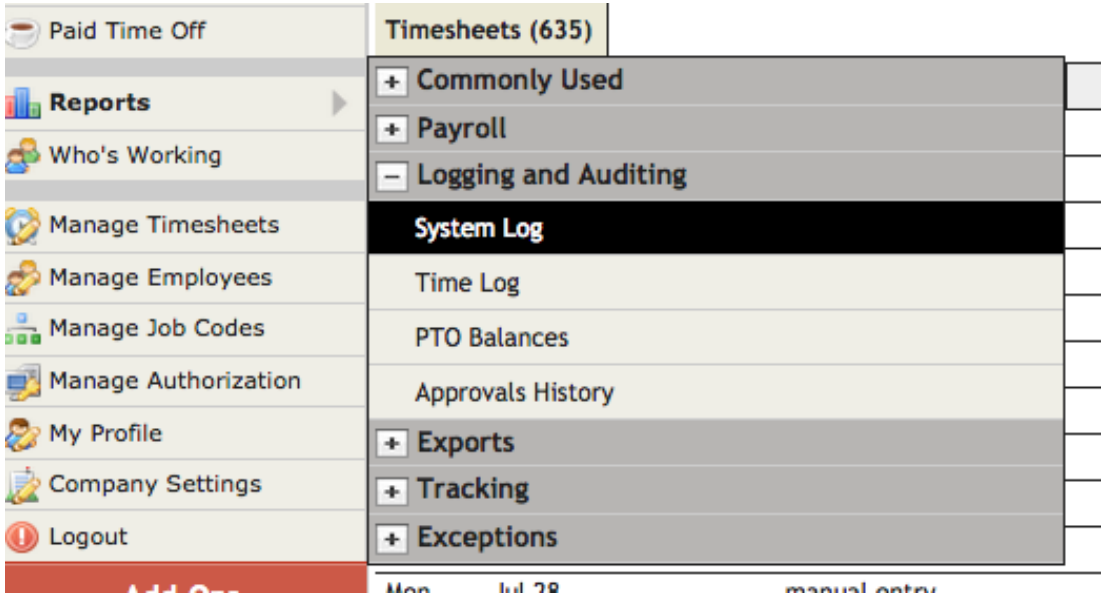


DETAILED LOOK AT MOBILE APPS

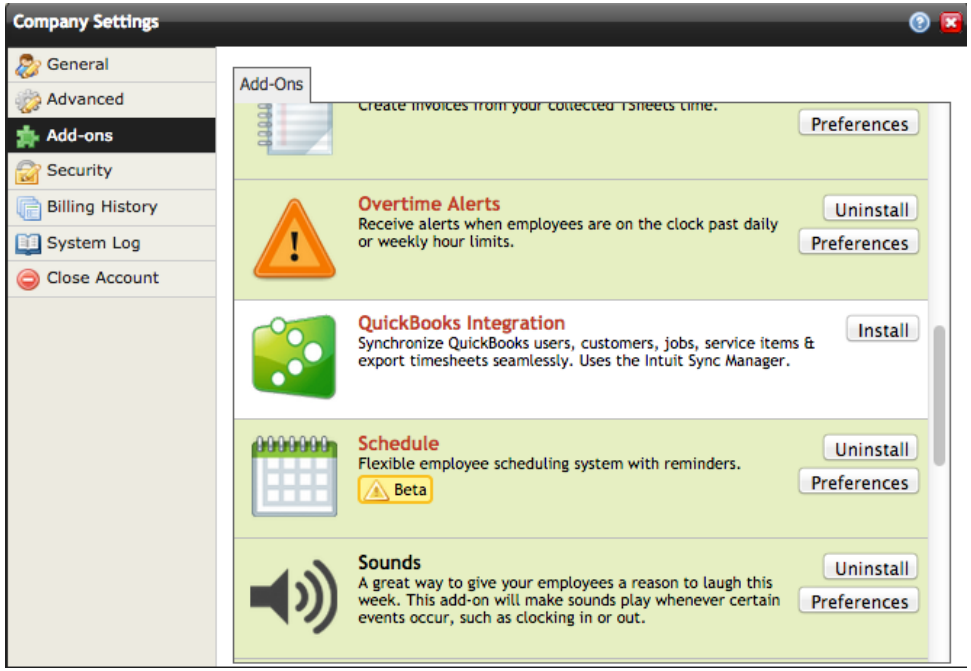


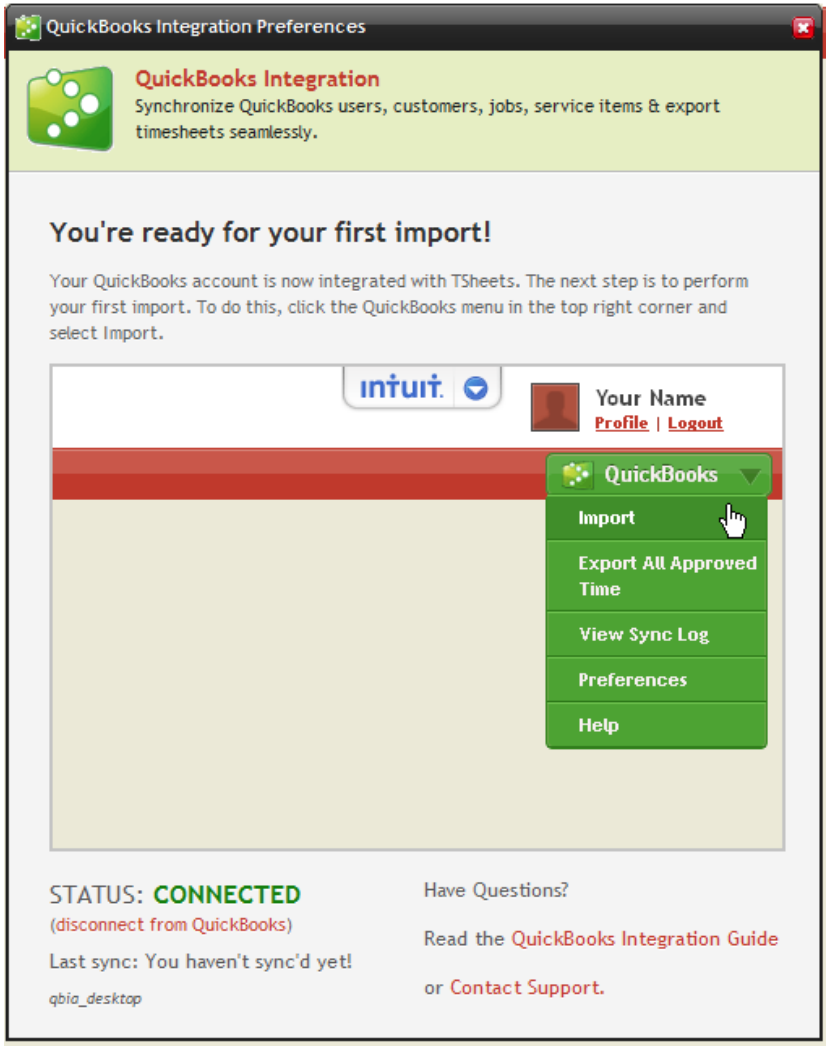
EXPANDED LOGGING & AUDITING METHODS



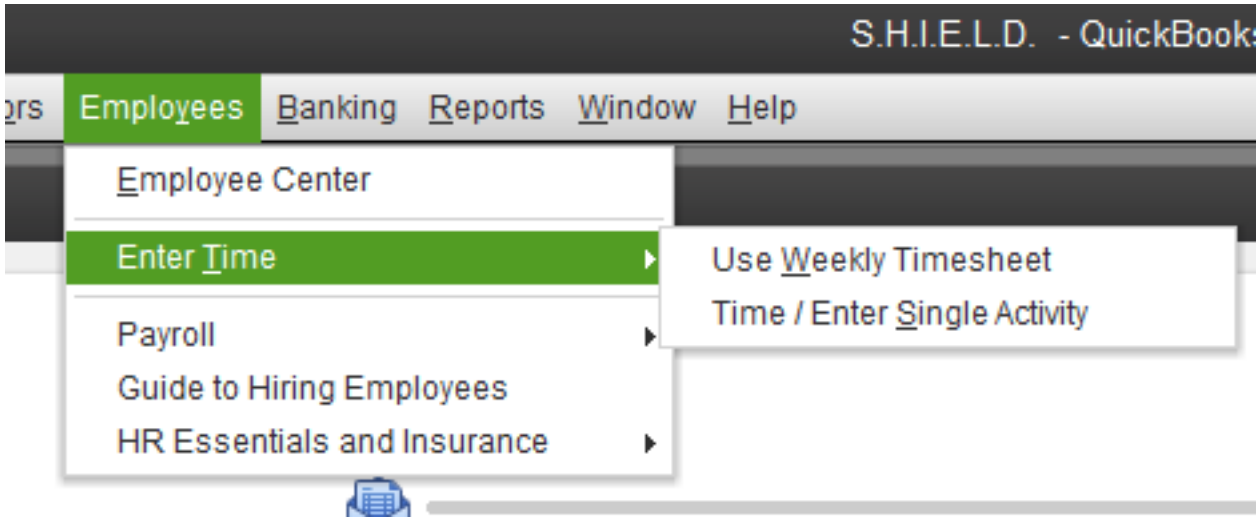


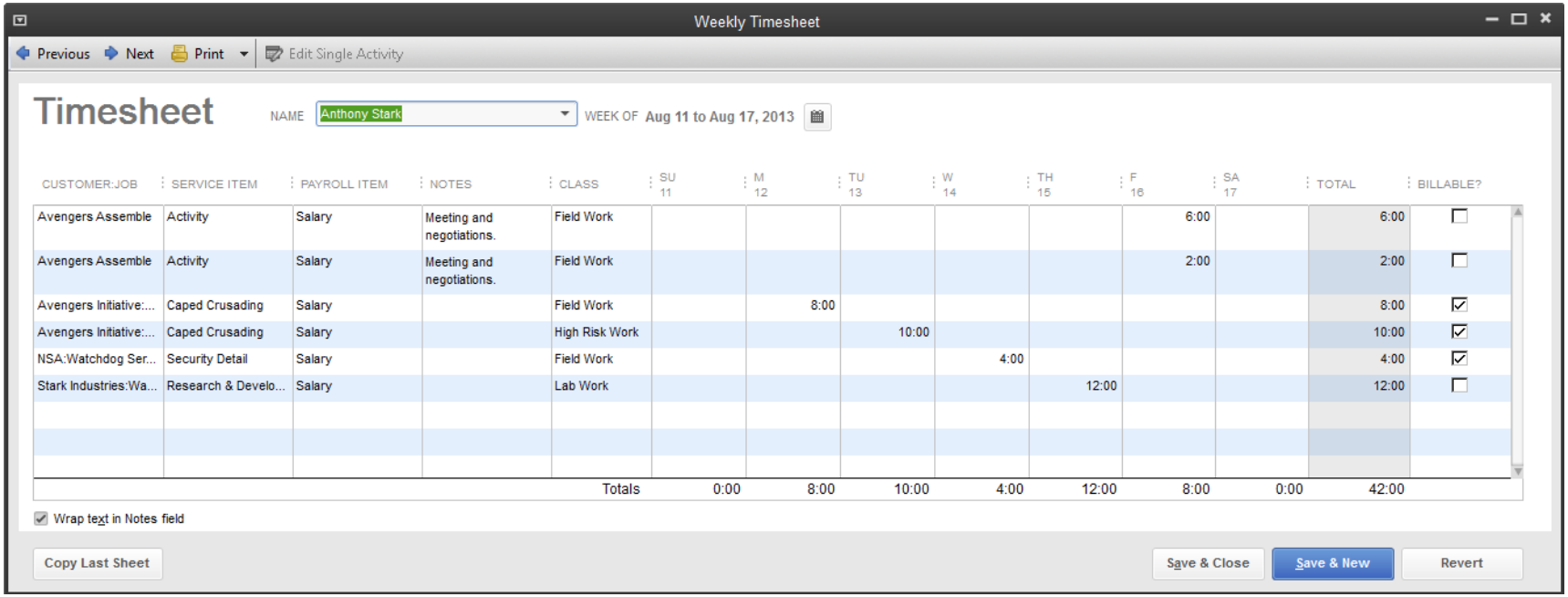
ACCOUNT ADD-ONS TO CUSTOMIZE





IN-DEPTH REPORTING & EXPORTING



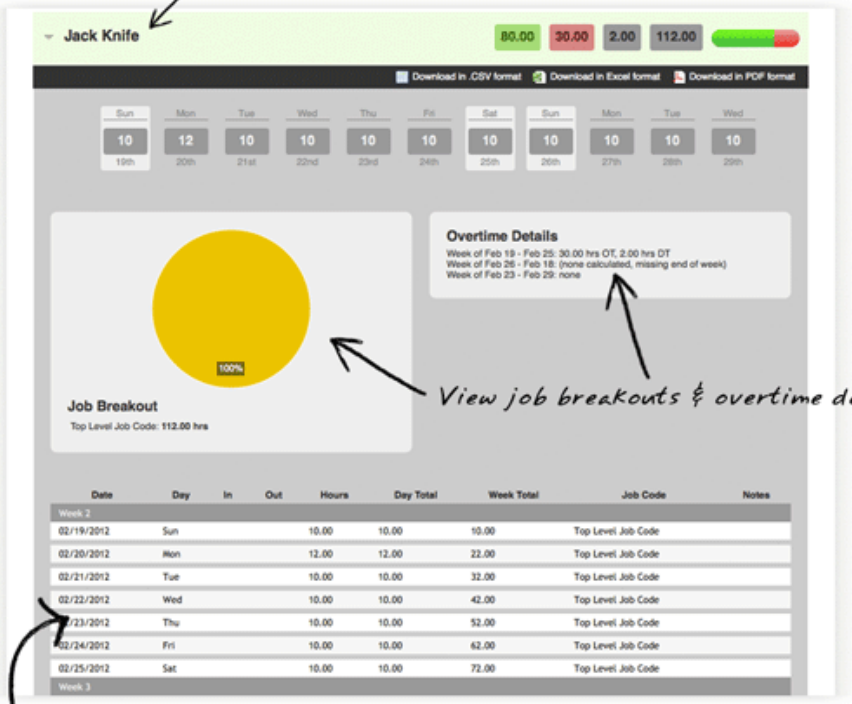


IN-DEPTH REPORTING & EXPORTING

View report totals at a glance

Quickly see overtime and paid time off

Click an employee's name to view more details



View job breakouts & overtime details

View time details by day

IN-DEPTH REPORTING & EXPORTING

WHO'S A GOOD FIT FOR TSHEETS

Our Top Industries

TOP REASONS A BUSINESS WOULD AUTOMATE TIME TRACKING.

SPECIALTY CONSTRUCTION SUPPLY

Robinson Paints
& Improvements, Inc.

CONVERSATIONS TO LISTEN FOR

"Payroll takes so long"

"My employees never turn their time cards in on time"

"I have employees in the field"

"My employees go into remote areas"

"I've been audited" (DOL)

"I work with government contracting" (DCAA)

"I need easy time tracking that works with my QuickBooks file"

"I've had bad experience with 3rd party app customer support in the past"

"I'm not really a tech person"

HOW TO REFER A CLIENT

Use your affiliate link

How to start a trial

Post trial support process from TSheets

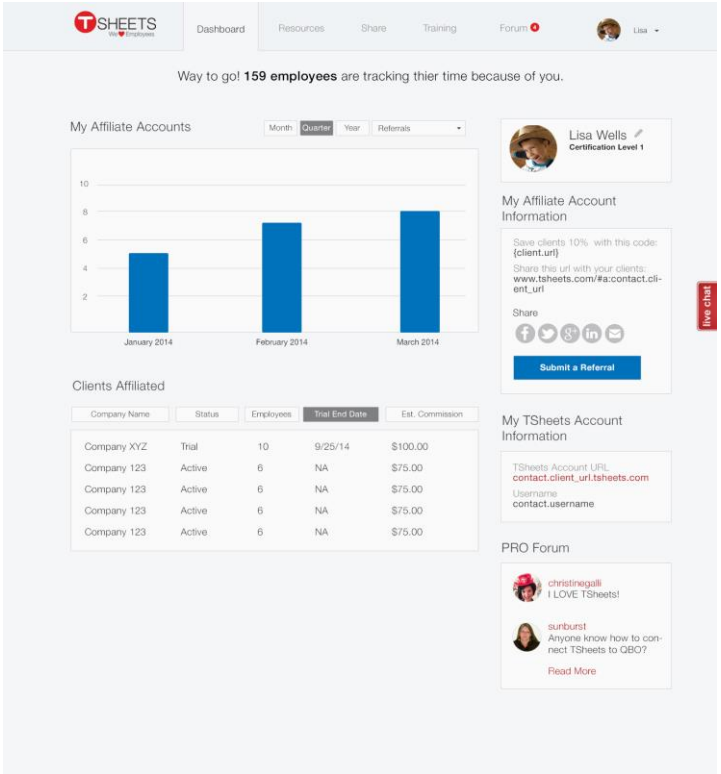
SO NOW WHAT?

Top 5 Behaviors of a Successful TSheets PRO

1. **Know your affiliate link and login info by heart. Always have it ready to share.**
2. **Connect with TSheets Socially (@tsheets on Twitter and tsheets.com on Facebook)**
3. **Share your affiliate link everywhere (on your social outlets, in your email signature)**
4. **Create a partners page on your website that drives traffic to your TSheets affiliate link.**
5. **Download and install the TSheets app on your mobile device – show everyone how easy it is!**

COMING TO THE PRO PROGRAM IN 2015

PRO Portal • TSheets Badass Awards • TSheets Council
TSheets Loyalty Rewards



WE'RE HERE FOR YOU!

888.836.2720

prosupport@tsheets.com